# Banco de Bogotá

# Report of Q3–2023 Consolidated Results

Information reported in COP billions<sup>(1)</sup> and under IFRS (1) We refer to billions as thousands of millions





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# Disclaimer

Banco de Bogotá is an issuer of securities in Colombia and, as such, it is required to comply with periodic reporting requirements and corporate governance practices. As a financial institution, the Bank is subject to inspection and surveillance from Colombia's Superintendency of Finance.

The financial information included in this report was prepared with unaudited consolidated financial information, in accordance with IFRS as currently issued by the IASB. Details of the calculations of non-GAAP measures such as ROAA and ROAE, among others, are explained when required in this report.

On March 25, 2022, Banco de Bogotá ("BdB") conducted a spin-off of 75% of its ownership in BAC Holding International Corp ("BHI") to its shareholders. Prior to the spin-off, BdB consolidated BHI, being its direct parent company. The Bank retained a 25% stake in BHI between March and December 2022. During this period, BHI was an associate company, which's value was reflected in the Balance Sheet through the Investment in Associates account. Its income reflected in the P&L as Equity Income from Associates and Dividends. On December 14, 2022 the Bank sold 20.89% of the outstanding shares of BHI through a tender offer. Between December 2022 and March 2023, the BdB held 4.11% ownership of BHI's shares, as an investment at fair value through Other Comprehensive Income. The remaining 4.11% stake was sold to Endor Capital Assets S.R.L. in March, 2023. For comparison purposes, in proforma financial statements, BHI's property is reclassified from Investment in Associates and Joint Ventures, to Discontinued assets. BHI's income as an associate is reclassified in the P&L Statement from Equity Method Income and Dividends, to Income from Discontinued Operations. Purport to be indicative of our results of operations or financial position had the relevant transactions occurred on the dates assumed and does not project our results of operations or financial position for any future period or date.

The Colombian peso/dollar end-of-period annual and quarterly revaluation as of September 30, 2023 was 11.7% and 3.0%, respectively. In this report's, calculations of growth, excluding the exchange rate movement of the Colombian Peso, use the exchange rate as of September 30, 2023 (COP 4,053.76).

This report includes forward-looking statements. In some cases, you can identify these forward-looking statements by words such as "may," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of these and other comparable words. Actual results and events may differ materially from those anticipated herein as a consequence of changes in general, economic and business conditions, changes in interest and currency rates and other risk factors. Recipients of this document are responsible for the assessment and use of the information provided herein. Matters described in this presentation and our knowledge of them may change extensively and materially over time but we expressly disclaim any obligation to review, update or correct the information provided in this report, including any forward looking statements, and do not intend to provide any update for such material developments prior to our next earnings report. The content of this document and the figures included herein are intended to provide a summary of the subjects discussed rather than a comprehensive description.

In this document we refer to trillions as millions of millions and to billions as thousands of millions.





### **BANCO DE BOGOTÁ**

#### REPORT ON THE Q3-2023 CONSOLIDATED FINANCIAL RESULTS UNDER IFRS

For ease of comparison, Q3-2023's presentation contains certain historical figures expressed on a pro-forma basis to reflect 2022 consolidated figures excluding BHI's contribution.

- As of September 2023, Banco de Bogotá reported a consolidated quarterly Attributable Net Income of COP 146.4 billion, resulting in profitability ratios of 0.4%<sup>1</sup> for Return on Average Assets and 3.8%<sup>2</sup> for Return on Average Equity.
- Total Assets were COP 138.6 trillion. Total Liabilities amounted to COP 123.0 trillion.
- **Consolidated Gross Loan Portfolio** totaled **COP 100.0 trillion**, increasing 8.4% when compared to Q3-2022 and 2.3% versus Q2-2023. Excluding FX, growth was 10.8% yearly and 2.8% quarterly.
- **30 days PDL ratio** was **5.6%** and **90 days PDL ratio** was **4.0%**. **Consolidated Net Cost of Risk** in the quarter was **2.9%**.
- **Deposits** amounted to **COP 91.2 trillion**, representing **76.5%** of **total Funding**. Time Deposits contributed with 50.9% of total Deposits, followed by Saving Accounts with 33.1%, Checking Accounts with 15.8% and Other Deposits with 0.2%.
- Deposits to Net Loans Ratio in Q3-2023 was 0.97x.
- Consolidated Capital Adequacy Ratio was 12.6%, under Basel III standards, while Total Tier 1 ratio was 10.0%.
- Net Interest Margin was 4.5%, decreasing 16 bps during the quarter. Investment NIM was -1.0% and Lending NIM was 5.4%.
- Fee Income Ratio was 29.1% for the quarter, with a 1.5% increase in Gross Fees (COP 492.4 billion), versus Q2-2023.
- Efficiency ratio was 50.6% and the ratio of Operating Expenses over Average Assets was 2.6% in Q3-2023.

<sup>1</sup> ROAA is calculated as annualized net income / Average of total Assets.

<sup>2</sup> ROAE is calculated as annualized net income atributable for shareholders / Average Atributable Shareholders' Equity.

<sup>\*\*</sup> Pro-forma figures are calculated based on reported consolidated figures excluding BHI's contribution. In the Balance Sheet, Banco de Bogotá's investment in BHI was reclassified from Investments in Associates to Discontinued Assets. In the P&L, BHI's contribution to income is reclassified from Equity Method income to Discontinued Operations. Pro-forma ratios for 2022 are calculated based on the pro-forma figures explained above.





	Pro forma Q3–2022**	Q2-2023	Q3-2023	△ Q3-202 PF Q3-20		△ Q3-2023 / Q2-2023	
Billions of COP	Q0-2022			Abs.	%	Abs.	%
Cash and cash equivalents	9,013.6	9,299.0	9,092.8	79.2	0.9	(206.2)	(2.2
Financial assets held for investment	16,492.2	16,302.9	17,454.2	962.0	5.8	1,151.3	7.1
Loans & leases operations and receivables portfolio	92,233.3	97,725.8	99,995.5	7,762.2	8.4	2,269.7	2.3
Interbank & overnight funds and others	322.2	424.8	311.0	(11.2)	(3.5)	(113.9)	(26.8
Allowance of Loan Impairment	(5,153.8)	(5,410.6)	(5,580.5)	(426.7)	8.3	(169.9)	3.1
Total loans and leases portfolio at amortized cost	87,401.6	92,740.0	94,726.0	7,324.3	8.4	1,985.9	2.1
Non-current assets held for sale	105.2	65.0	83.2	(22.0)	(20.9)	18.2	28.0
Investment in associates and joint ventures	8,651.5	8,921.0	8,893.6	242.1	2.8	(27.4)	(0.3
Tangible assets	1,856.8	1,719.4	1,645.9	(210.9)	(11.4)	(73.5)	(4.3
Intangible assets	1,354.0	1,431.8	1,469.1	115.2	8.5	37.3	2.6
Income tax assets	1,935.8	2,089.3	1,840.1	(95.6)	(4.9)	(249.2)	(11.9
Other assets <sup>(1)</sup>	3,118.1	3,552.6	3,383.5	265.5	8.5	(169.1)	(4.8
Discontinued assets <sup>(2)</sup>	4,211.8	-	-	-	-	-	-
Fotal assets	134,140.6	136,121.1	138,588.5	4,448.0	3.3	2,467.4	1.8
Financial liabilities at fair value	796.2	856.2	509.1	(287.1)	(36.1)	(347.0)	(40.5
Deposits from clients at amortized cost	83,585.0	90,336.7	91,237.6	7,652.5	9.2	900.8	1.0
Financial Obligations	30,922.9	25,878.0	27,965.5	(2,957.3)	(9.6)	2,087.6	8.1
Total liabilities at amortized cost	<b>1</b> 14,507.9	116,214.7	119,203.1	4,695.2	4.1	2,988.4	2.6
Income tax liabilities	74.1	84.7	95.5	21.4	28.9	10.7	12.6
Employee benefits	270.2	243.7	296.1	25.9	9.6	52.4	21.5
Other liabilities <sup>(3)</sup>	2,150.0	3,132.1	2,912.7	762.7	35.5	(219.4)	(7.0
otal liabilities	117,798.4	120,531.4	123,016.5	5,218.1	4.4	2,485.2	2.1
Equity attributable to the owners of the parent company	16,298.3	15,539.7	15,515.8	(782.6)	(4.8)	(24.0)	(0.2
Non-controlling interests	43.8	50.0	56.2	12.5	28.4	6.2	12.5
Fotal shareholder's equity	16,342.1	15,589.7	15,572.0	(770.1)	(4.7)	(17.7)	(0.1)
fotal liabilities and shareholder's equity	134,140.6	136,121.1	138,588.5	4,448.0	3.3	2,467.4	1.8

(1) Other Assets: Other Accounts Receivable, Derivatives Used for Hedging and Other Assets.

(2) Discontinued assets reflect BHI's stake as an associate.

(3) Other liabilities: hedging derivatives , provisions and other liabilities.





Consolidated Statement of Income									
	Pro forma Q3-2022**	Q2-2023	Q3-2023	∆ Q3-20 PF Q3-2		∆ Q3-20 Q2-20			
Billions of COP	QJ-2022			Abs.	%	Abs.	%		
Interest income	2,533.4	3,541.4	3,671.8	1,138.4	44.9	130.5	3.7		
Interest on loans and leases	2,384.6	3,355.2	3,463.0	1,078.4	45.2	107.8	3.2		
Interests on fixed income investments at amortised cost	148.9	186.2	208.9	60.0	40.3	22.7	12.2		
Interest expense	1,314.2	2,256.9	2,413.4	1,099.3	83.6	156.5	6.9		
Net interest income	1,219.3	1,284.4	1,258.4	39.2	3.2	(26.0)	(2.0)		
Provisions for impairment loss and financial assets	316.4	535.8	710.7	394.3	124.6	174.9	32.6		
Net interest income after provisions	902.8	748.6	547.7	(355.1)	(39.3)	(200.9)	(26.8)		
Fees and other services income, net	324.3	362.6	372.2	47.9	14.8	9.6	2.6		
Other income	90.5	157.7	129.1	38.6	42.7	(28.6)	(18.1)		
Operating expenses	828.5	913.9	891.1	62.6	7.6	(22.8)	(2.5)		
Income before tax expense	489.1	355.1	157.9	(331.2)	(67.7)	(197.2)	(55.5)		
Tax expense	97.1	74.0	5.0	(92.2)	(94.9)	(69.0)	(93.3)		
Income from continued operations	391.9	281.1	152.9	(239.0)	(61.0)	(128.2)	(45.6)		
Income from discontinued operations*	44.1	-	-	(44.1)	(100.0)	-	-		
Non controlling interest	(0.7)	(3.8)	(6.6)	(5.9)	906.6	(2.8)	73.6		
Net income attributable to Shareholders	435.4	277.3	146.4	(289.0)	(66.4)	(131.0)	(47.2)		

\* Discontinued operations reflects performed corporate transactions (BHI's spin-off & tender offer) accomplished on March 25th and December 14th, 2022 and equity method.

Performance Ratios									
	Pro forma Q3-2022**	Q2-2023	Q3-2023						
Profitability Ratios									
Net Interest Margin <sup>(1)</sup>	4.5%	4.6%	4.5%						
Net Interest Margin on Loans <sup>(2)</sup>	5.3%	5.4%	5.4%						
Net Interest Margin on Investments <sup>(3)</sup>	0.1%	-0.1%	-1.0%						
ROAA <sup>(4)</sup>	1.3%	0.8%	0.4%						
ROAE <sup>(5)</sup>	10.9%	7.2%	3.8%						
Efficiency Ratio <sup>(6)</sup>	50.7%	50.6%	50.6%						
Capital Adequacy Ratio <sup>(7)</sup>	13.1%	12.8%	12.6%						
Loan Quality <sup>(8)</sup>									
Past Due Loans over 30 days ratio	4.6%	5.6%	5.6%						
Past Due Loans over 90 days ratio	3.4%	3.9%	4.0%						
C, D & E Loans / Gross Loans	8.4%	8.4%	8.2%						
Allowance / Past-due Loans over 30 days	120.7%	99.3%	100.1%						
Allowance / Past-due Loans over 90 days	163.1%	143.1%	138.7%						
Allowance / C, D & E Loans	66.3%	65.7%	67.7%						
Allowance / Gross Loans	5.6%	5.5%	5.6%						
Impairment loss, Net / Average Loans	1.4%	2.2%	2.9%						
Impairment loss / Average Loans	1.8%	2.5%	3.2%						
Charge-offs / Average Loans	2.1%	2.7%	2.3%						
Balance Sheet Structure									
Total Loans & leases operations, net / Total Assets	65.2%	68.1%	68.4%						
Deposits / Total Loans & leases operations, net	96.0%	97.9%	96.6%						
Statistical Figures									
USD Exchange Rate (end of period)	4,590.54	4,177.58	4,053.76						
USD Exchange Rate (average of period)	4,385.65	4,424.91	4,046.98						

(1) Net interest margin is calculated as net interest income divided by total average interest-earning assets.

(3) Net interest income on loans for the period divided by total average loans and financial lease.
 (3) Net interest income on debt investment securities and interbank funds for the period, annualized / average debt investment securities and interbank funds.

(4) Annualized income from continued operations divided by average assets for each quarter.

(5) Annualized Net Income Attributable to Shareholders divided by average Equity Attributable to Shareholders for each quarter.

(6) Total Operating Expenses, divided by net interest income from Commissions and Fees, Net Trading Income, Net Income from Other Financial Instruments Mandatory at FVTPL and Total Other Income.

(7) Technical capital / risk weighted assets.

(8) Asset quality ratios calculated on a capital plus interests basis.





#### **Statement of Financial Position Analysis**

#### **Consolidated Balance Sheet**

- Pro-forma figures are calculated based on reported consolidated figures excluding BHI's contribution. In the Balance Sheet, Banco de Bogotá's investment in BHI was reclassified from Investments in Associates to Discontinued Assets. In the P&L, BHI's contribution to income is reclassified from Equity Method income to Discontinued Operations.
- Pro-forma ratios for 2022 are calculated based on the pro-forma figures explained above.

#### 1. Assets\*\*

Banco de Bogotá's consolidated assets totaled COP 138,589 billion in Q3-2023, representing annual and quarterly growth of 3.3% and 1.8%, respectively.

Quarterly Assets' increase is mostly explained by a higher net loan portfolio (COP 1,986 billion more than in Q2-23), as well as a COP 1,037 billion increase in fixed income investments and a COP 223.1 billion increase in variable income investments; these were partially offset by a decrease in other assets (COP 778.6 billion).

Our consolidated Asset structure is led by Net Loans, representing 68.4% of total assets, followed by Other Assets (13.0%), Fixed Income Investments (11.0%) and Equity Investments (7.7%).

#### 1.1. Loan Portfolio

Banco de Bogotá's Consolidated Gross Loan Portfolio amounted to COP 99,996 billion, increasing 8.4% annually, and 2.3% quarterly. Isolating the FX impact, the Gross Loan Portfolio grew 10.8% and 2.8%, respectively.

Quarterly growth in the Loan portfolio was led by Commercial Loans, which reached a total of COP 64,640 billion (9.0% YoY and 2.2% QoQ increase, excluding FX); followed by Consumer Loans, reaching COP 23,214 billion (14.0% YoY and 4.2% QoQ growth, excluding FX); and by the Mortgage Portfolio which totaled COP 11,871 billion (14.9% YoY and 3.7% QoQ increase excluding FX).

As of September 2023, Commercial Loans represented 64.6% of total loans, followed by 23.2% in Consumer loans, 11.9% in Mortgage loans and 0.3% in Microcredit loans.

Finally, Allowance on Loans was COP 5,581 billion as of September 2023, taking the net loan portfolio to COP 94,726 billion.

Additional details on the Bank's consolidated loan portfolio by product type, are provided in the following table:





Consolidate	Consolidated Loan Portfolio Breakdown									
	Pro forma Q3-2022** Q2-2023	Q2-2023	Q3-2023	∆ Q3-2023 / PF Q3-2022		∆ Q3-2023 / Q2-2023				
Billions of COP	GJ-2022			Abs.	%	Abs.	%			
Loans & leases operations and receivables portfolio										
Commercial loans and leases	60,406.6	63,528.3	64,640.2	4,233.5	7.0	1,111.9	1.8			
Consumer loans and leases	20,807.4	22,378.9	23,214.0	2,406.6	11.6	835.1	3.7			
Mortgages and housing leases	10,757.0	11,552.2	11,871.1	1,114.2	10.4	318.9	2.8			
Microcredit loans and leases	262.3	266.5	270.2	7.9	3.0	3.8	1.4			
Loans & leases operations	92,233.3	97,725.8	99,995.5	7,762.2	8.4	2,269.7	2.3			
Interbank & overnight funds and others	322.2	424.8	311.0	(11.2)	(3.5)	(113.9)	(26.8)			
Total loans & leases operations and receivables portfolio	92,555.5	98,150.7	100,306.5	7,751.0	8.4	2,155.8	2.2			
Allowance for loans & leases operations and receivables	(5,153.8)	(5,410.6)	(5,580.5)	(426.7)	8.3	(169.9)	3.1			
Allowance for commercial loans & leases	(3,743.3)	(3,459.9)	(3,432.7)	310.7	(8.3)	27.3	(0.8)			
Allowance for consumer loans & leases	(1,182.8)	(1,715.9)	(1,887.5)	(704.7)	59.6	(171.6)	10.0			
Allowance for mortgage loans & leases	(180.4)	(191.1)	(211.5)	(31.1)	17.2	(20.4)	10.7			
Allowance for microcredit loans & leases	(47.3)	(43.7)	(48.9)	(1.6)	3.4	(5.2)	11.8			
Total loans and leases portfolio at amortised cost	87,401.6	92,740.0	94,726.0	7,324.3	8.4	1,985.9	2.1			

As of Q3-2023, 83.0% of Banco de Bogotá's Consolidated Loan Portfolio refers to the operation in Colombia, 15.0% to operations booked abroad (reflecting Multi Financial Group's operations in Panama) and 2.0% to Banco de Bogotá Panama's loan portfolio. Domestic loans grew 13.8% and 3.8% in annual and quarterly terms, respectively. Similarly, foreign loans increased 0.4% annually and decreased 1.1% quarterly, in USD terms.

Domestic an	d Foreign Lo	oans <sup>(1)</sup> – Ba	inco de Bo	gotá Cons	olidat	ed	
	Pro forma			∆ Q3-20	23 /	∆ Q3-20	23 /
	Q3-2022**			PF Q3-2022		3	
Billions of COP	QJ-2022			Abs.	%	Abs.	%
Total loans in Colombia							
Commercial loans and leases	48,576.9	52,855.4	54,488.0	5,911.2	12.2	1,632.7	3.1
Consumer loans and leases	16,993.1	18,814.4	19,728.2	2,735.1	16.1	913.7	4.9
Mortgages and housing leases	7,090.6	8,071.5	8,525.5	1,434.9	20.2	454.0	5.6
Microcredit loans and leases	262.3	266.5	270.2	7.9	3.0	3.8	1.4
Total loans in Colombia	72,922.9	80,007.7	83,011.9	10,089.1	13.8	3,004.2	3.8
Total loans in Panama (Multibank)							
Commercial loans and leases	9,511.3	8,642.2	8,227.0	(1,284.3)	(13.5)	(415.2)	(4.8)
Consumer loans and leases	3,803.3	3,554.8	3,476.6	(326.7)	(8.6)	(78.2)	(2.2)
Mortgages and housing leases	3,666.4	3,480.8	3,345.7	(320.7)	(8.7)	(135.1)	(3.9)
Total loans in Panama	16,981.0	15,677.7	15,049.2	(1,931.8)	(11.4)	(628.5)	(4.0)
Other total loans <sup>(2)</sup>	2,329.4	2,040.3	1,934.4	(395.1)	(17.0)	(106.0)	(5.2)
Total loans	92,233.3	97,725.8	99,995.5	7,762.2	8.4	2,269.7	2.3

(1) Does not include Interbank & Overnight Funds and Others.

(2) Other loans correspond to Banco de Bogotá Panama.

Loan portfolio quality evolution in Q3-2023 can be summarized by the following ratios:

- 30-day PDL ratio remained at 5.6% and 90-day PDL ratio was 4.0%. We have observed a slowdown in portfolio impairment as 90-day PDLs deteriorated 15 basis points.
- CDE loans / Total gross loans' ratio was 8.2%, decreasing 18 basis points in the last quarter.
- Coverage ratios for 30-day PDLs and 90-day PDLs were 1.00x and 1.39x, respectively.
- Net Cost of Risk, measured as annualized Net Loan Loss Provision / Average Total Loans, was 2.9%.
- Charge-offs / 90 days PDL ratio was 58%, having decreased by 124 basis points.





The following table outlines the distribution of the Loans and Leases portfolio based on risk classifications, according to the standards of the Colombian Superintendence of Finance<sup>3</sup>.

Consolidated Distribution and	<b>Quality of Loans</b>	& Financia	Il Leases		
Billions of COP	Pro forma Q3-2022**	Q2-2023	Q3-2023	∆ Q2-2023 / PF Q2-2022	∆ Q3-2023 / Q2-2023
'A" Normal Risk	82,323.2	86,856.5	88,901.7	8.0	2.4
'B" Acceptable Risk	2,137.2	2,633.2	2,845.5	33.1	8.1
'C" Appreciable Risk	2,401.3	2,470.9	2,444.7	1.8	(1.1)
'D" Significant Risk	3,342.8	3,505.0	3,273.6	(2.1)	(6.6)
'E" Unrecoverable	2,029.0	2,260.2	2,530.1	24.7	11.9
Loans & leases operations	92,233.3	97,725.8	99,995.5	8.4	2.3
Interbank & Overnight Funds and Others	322.2	424.8	311.0	(3.5)	(26.8)
Total Loans & Leases Operations and Receivables Portfolio	92,555.5	98,150.7	100,306.5	8.4	2.2
×	92,555.5 Pro forma Q3-2022**	98,150.7 Q2-2023	100,306.5 Q3-2023	8.4	2.2
Total Loans & Leases Operations and Receivables Portfolio	Pro forma			8.4	2.2
Total Loans & Leases Operations and Receivables Portfolio Ratios	Pro forma Q3-2022**	Q2-2023	Q3-2023	8.4	2.2
Total Loans & Leases Operations and Receivables Portfolio Ratios "C", "D" & "E" Loans /Total Loan Portfolio	Pro forma Q3-2022** 8.4%	Q2-2023 8.4%	Q3-2023 8.2%	8.4	2.2
Total Loans & Leases Operations and Receivables Portfolio Ratios "C", "D" & "E" Loans /Total Loan Portfolio PDLs over 30 days / Total Loan Portfolio	Pro forma Q3-2022** 8.4% 4.6%	Q2-2023 8.4% 5.6%	Q3-2023 8.2% 5.6%	8.4	2.2
Total Loans & Leases Operations and Receivables Portfolio Ratios "C", "D" & "E" Loans /Total Loan Portfolio PDLs over 30 days / Total Loan Portfolio PDLs over 90 days / Total Loan Portfolio	Pro forma Q3-2022** 8.4% 4.6% 3.4%	Q2-2023 8.4% 5.6% 3.9%	Q3-2023 8.2% 5.6% 4.0%	8.4	2.2
Total Loans & Leases Operations and Receivables Portfolio Ratios "C", "D" & "E" Loans /Total Loan Portfolio PDLs over 30 days / Total Loan Portfolio PDLs over 90 days / Total Loan Portfolio Allowance / "C", "D" & "E" Loans	Pro forma Q3-2022** 8.4% 4.6% 3.4% 66.3%	Q2-2023 8.4% 5.6% 3.9% 65.7%	Q3-2023 8.2% 5.6% 4.0% 67.7%	8.4	2.2
Total Loans & Leases Operations and Receivables Portfolio Ratios "C", "D" & "E" Loans /Total Loan Portfolio PDLs over 30 days / Total Loan Portfolio PDLs over 90 days / Total Loan Portfolio Allowance / "C", "D" & "E" Loans Allowance / PDLs over 30 days	Pro forma Q3-2022** 8.4% 4.6% 3.4% 66.3% 120.7%	Q2-2023 8.4% 5.6% 3.9% 65.7% 99.3%	Q3-2023 8.2% 5.6% 4.0% 67.7% 100.1%	8.4	2.2
Total Loans & Leases Operations and Receivables Portfolio Ratios "C", "D" & "E" Loans /Total Loan Portfolio PDLs over 30 days / Total Loan Portfolio PDLs over 90 days / Total Loan Portfolio Allowance / "C", "D" & "E" Loans Allowance / PDLs over 30 days Allowance / PDLs over 90 days	Pro forma Q3-2022** 8.4% 4.6% 3.4% 66.3% 120.7% 163.1%	Q2-2023 8.4% 5.6% 3.9% 65.7% 99.3% 143.1%	Q3-2023 8.2% 5.6% 4.0% 67.7% 100.1% 138.7%	8.4	2.2

#### 1.2 Financial Assets Held for Investments\*\*

Charge Off / Average Total Loans

Impairment loss, net of recoveries of charged-off assets/PDLs +90 days

Impairment loss, net of recoveries of charged-off assets/ Average Total Loans

In Q3-2023, consolidated Net Investment Portfolio totaled COP 17,454 billion, increasing 5.8% yearly and 7.1% quarterly.

52.0%

1.4%

2.1%

63.4%

2.2%

2.7%

77.5%

2.9%

2.3%

Financial Assets Available for Sale represent 66.2% of the total portfolio, followed by Held to Maturity Investments (20.3%) and Financial Assets Held for Trading (13.5%).

Banco de Bogotá's consolidated investments are shown in the following table:

The Superintendency of Finance prescribes the minimum risk classifications for loans and financial leases. Management assigns loans and financial leases to these classifications on the basis of models developed by management and reviewed by the Superintendency of Finance. These models incorporate both subjective and objective criteria.

Category A — "Normal risk": Loans and financial leases in this category are appropriately serviced. The debtor's financial statements or its projected cash flows, as well as all other credit information available to us, reflect adequate payment capacity.

Category B - "Acceptable risk, above normal": Loans and financial leases in this category are acceptably serviced and guaranty-protected, but there are weaknesses which may potentially affect, on a transitory or permanent basis, the debtor's payment capacity or its projected cash flows, to the extent that, if not timely corrected, would affect the normal collection of credit or contracts. Category C — "Appreciable risk": Loans and financial leases in this category have debtors with insufficient paying capacity or relate to projects with insufficient cash

flow, which may comparise the normal collection of the obligations. Category D — "Significant risk": Loans and financial leases in this category have the same deficiencies as loans in category C, but to a larger extent; consequently,

the probability of collection is highly doubtful. Category E — "Risk of non-recoverability": Loans and financial leases in this category are deemed uncollectable.

<sup>\*\*</sup> Pro-forma figures are calculated based on reported consolidated figures excluding BHI's contribution. In the Balance Sheet, Banco de Bogotá's investment in BHI was reclassified from Investments in Associates to Discontinued Assets. In the P&L, BHI's contribution to income is reclassified from Equity Method income to Discontinued Operations. Pro-forma ratios for 2022 are calculated based on the pro-forma figures explained above.





Total Assets Held for Investment											
Billions of COP	Pro forma Q3-2022**	Q2-2023	Q3-2023	∆ Q2-2023 / PF Q2-2022	△ Q3-2023 / Q2-2023						
Financial assets held for trading											
Fixed income investments	957.0	507.1	466.6	(51.2)	(8.0)						
Equity investments	860.2	1,204.4	1,441.8	67.6	19.7						
Derivatives for trading	1,032.8	592.1	454.2	(56.0)	(23.3)						
Total financial assets held for trading	2,850.0	2,303.6	2,362.6	(17.1)	2.6						
Financial assets available for sale											
Fixed income investments	9,935.1	10,197.4	11,232.5	13.1	10.2						
Equity investments	299.2	308.2	321.3	7.4	4.3						
Total financial assets available for sale	10,234.3	10,505.6	11,553.8	12.9	10.0						
Held-to-maturity investments	3,418.1	3,503.8	3,546.2	3.7	1.2						
Investments Provision	(10.2)	(10.1)	(8.5)	(16.9)	(16.4)						
Allowance for financial assets held for inv.	-	-	-	NA	NA						
Total financial assets held for investment	16,492.2	16,302.9	17,454.2	5.8	7.1						

### 1.3 Cash and cash equivalents

As of September 2023, Cash and Balances at Central Banks totaled COP 9,093 billion, increasing by 0.9% versus September 2022 and decreasing by 2.2% versus June 2023.

#### 1.4 Goodwill

Goodwill as of September 2023 was COP 613.6 billion, decreasing 0.7% quarterly due to slight peso appreciation of 3.0% this quarter.

#### 2. Liabilities.

Banco de Bogotá reported COP 123,017 billion in total consolidated liabilities as of September 2023, with annual growth of 4.4% and quarterly growth of 2.1%.

The Bank's main source of funding comes from Deposits, which represent 76.5% of the total mix, followed by Financial Obligations with other banks (11.7%), Bonds (8.1%) and Interbank & Overnight Funds (3.7%). The average cost of funds<sup>4</sup> was 8.9%, a 48-basis point quarterly increase, mainly explained by time deposits and savings account's cost of funds.

#### 2.1 Deposits

Banco de Bogotá's consolidated deposits were COP 91,238 billion as of September 2023, having increased 9.2% annually and 1.0% quarterly. Excluding the impact of the exchange rate, Deposits grew 11.3% annually and 1.4% in the quarter.

As of September 2023, Time Deposits represented 50.9% of total deposits, gaining some participation in the funding mix. Saving Accounts represent 33.1% of the mix and Checking Accounts, 15.8%. Deposits to net loans ratio remained at 0.97x in Q3-2023, close to our target of being fully matched.

The following table contains the breakdown of Banco de Bogotá's consolidated deposits:

<sup>4</sup> Cost of interest bearing liabilities, annualized / Quarterly average of interest bearing liabilities.

<sup>\*\*</sup> Pro-forma figures are calculated based on reported consolidated figures excluding BHI's contribution. In the Balance Sheet, Banco de Bogotá's investment in BHI was reclassified from Investments in Associates to Discontinued Assets. In the P&L, BHI's contribution to income is reclassified from Equity Method income to Discontinued Operations. Pro-forma ratios for 2022 are calculated based on the pro-forma figures explained above.





Consolidated Deposits									
	Pro forma Q3-2022** Q2-2023 Q3-2023			∆ Q3-202 PF Q3-20		∆ Q3-2023 / Q2-2023			
Billions of COP				Abs.	%	Abs.	%		
Checking Accounts	15,918.4	14,532.6	14,383.3	(1,535.1)	(9.6)	(149.2)	(1.0)		
Time deposits	37,688.6	44,915.4	46,435.4	8,746.8	23.2	1,520.0	3.4		
Saving deposits	29,541.3	30,625.9	30,193.3	651.9	2.2	(432.7)	(1.4)		
Other	436.7	262.8	225.6	(211.1)	(48.3)	(37.3)	(14.2)		
Total Deposits	83,585.0	90,336.7	91,237.6	7,652.5	9.2	900.8	1.0		

In Q3-2023, 82.5% of the Bank's consolidated deposits were in Colombia and 17.5% in Panama. Further details are described below:

Deposits – Banco de Bogotá Consolidated and Main Subsidiaries										
	Pro forma Q3-2022**	Q2-2023	Q3-2023	∆ Q3-2023 / PF Q3-2022		∆ Q3-202 Q2-202	•			
Billions of COP	40			Abs.	%	Abs.	%			
Banco de Bogotá (Operation in Colombia)	66,017.9	74,392.6	75,252.0	9,234.1	14.0	859.4	1.2			
MFG (Operation in Panama)	13,583.8	13,094.3	13,045.9	(537.9)	(4.0)	(48.5)	(0.4)			
Others <sup>(1)</sup>	3,983.4	2,849.8	2,939.7	(1,043.6)	(26.2)	89.9	3.2			
Banco de Bogotá Consolidated	83,585.0	90,336.7	91,237.6	7,652.5	9.2	900.8	1.0			

(1) Includes Deposits from Other Subsidiaries and Eliminations.

#### 2.2 Borrowings from Banks and Others

Borrowings from Banks and Others were COP 13,975 billion at Q3-2023, decreasing 12.8% vs. Q3-2022 and increasing 3.7% this quarter.

#### 2.3 Bonds

As of September 2023, Banco de Bogotá's outstanding bonds totaled COP 9,616 billion, decreasing 21.9% year on year and 4.0% in the quarter, due to the Colombian Peso revaluation (3.0%) and the COP 114 billion maturity of the 3-year tranche from the green bond issuance.

#### 3. Non-Controlling Interest.

Non-controlling interest in Banco de Bogotá totaled COP 56.2 billion, with 28.4% and 12.5% annual and quarterly growth, respectively.

Non-controlling interest refers to the following subsidiaries: MultiFinancial Holding, Almaviva, Fiduciaria Bogotá, Megalínea, Aval Soluciones Digitales and Ficentro.

#### 4. Total Equity and Regulatory Capital.

Banco de Bogotá's consolidated Equity as of September 2023 was COP 15,572 billion, decreasing 4.7% annually and 0.1% quarterly.

The Bank's consolidated capital adequacy ratios as of September 2023, under Basel III standards, were 12.6% for Total Solvency and 10.0% for Total Tier 1.

Tier 1 solvency diminished 10 basis points in annual terms, as risk weighted assets increased at a higher pace than Tier 1 capital. The 1.9% year on year increase in RWAs was through higher credit RWAs (4.7%).

<sup>\*\*</sup> Pro-forma figures are calculated based on reported consolidated figures excluding BHI's contribution. In the Balance Sheet, Banco de Bogotá's investment in BHI was reclassified from Investments in Associates to Discontinued Assets. In the P&L, BHI's contribution to income is reclassified from Equity Method income to Discontinued Operations. Pro-forma ratios for 2022 are calculated based on the pro-forma figures explained above.



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Lower Tier 2, at 2.6% is the result of the peso revaluation during the quarter as our subordinated debt is dollar denominated.

Tier 1 and Total Capital Adequacy ratios are 2.5 and 1.8 percentage points, above regulatory minimums.

The table below summarizes the Bank's main consolidated capital adequacy figures:

Consolidated Ca	Consolidated Capital Adequacy <sup>(1)</sup>									
Billions of COP	Q3-2022	Q2-2023	Q3-2023							
Regulatory Capital	13,380.0	13,271.1	13,190.2							
Core Capital (Total Tier I)	10,393.6	10,465.4	10,485.2							
Additional Capital (Tier II)	2,986.4	2,805.8	2,705.0							
Deductions to Regulatory Capital	-	-	-							
Risk-weighted Assets	102,400.5	103,359.6	104,334.7							
Credit Risk-weighted Assets	86,781.5	88,700.8	90,865.6							
Market Risk-weighted Assets	8,395.4	5,944.6	6,703.2							
Operative Risk-weighted Assets	7,223.7	8,714.1	6,765.9							
Capital Adequacy Ratio <sup>(2)</sup>	13.1%	12.8%	12.6%							
Total Tier I Capital Ratio <sup>(3)</sup>	10.1%	10.1%	10.0%							

(1) Calculations based on the IFRS Consolidated Financial Statements, applying exceptions specified by the Financial Superintendence of Colombia.

(2) Technical Equity / Risk-weighted Assets.

(3) Core Capital / Risk-weighted Assets. The minimum required is 7.5%.



# Consolidated Income Statement.

Net income attributable to shareholders for Q3-2023 was COP 146.4 billion, resulting from net interest income of COP 1,258.4 billion, net fees of COP 372.2 billion, other operational income of COP 129.1 billion and from operating expenses<sup>5</sup> of COP 891.1 billion.

# 1. Net Interest Income

Consc	lidated Net	Interest In	come				
	Pro forma Q3-2022**	Q2-2023	Q3-2023	∆ Q3-2023 / PF Q3-2022		△ Q3-2023 / Q2-2023	
Billions of COP	QJ-2022			Abs.	%	Abs.	%
Interest income:							
Interest on loans and leases	2,384.6	3,355.2	3,463.0	1,078.4	45.2	107.8	3.2
Interests on fixed income investments at amortized cost	148.9	186.2	208.9	60.0	40.3	22.7	12.2
Total interest income	2,533.4	3,541.4	3,671.8	1,138.4	44.9	130.5	3.7
Interest expense:							
Checking accounts	34.3	68.7	34.4	0.1	0.4	(34.3)	(49.9)
Time deposits	532.3	1,200.6	1,277.8	745.6	140.1	77.2	6.4
Saving deposits	424.2	475.5	606.9	182.7	43.1	131.4	27.6
Total interest expenses on deposits	990.8	1,744.9	1,919.1	928.4	93.7	174.2	10.0
Borrowings	323.4	512.0	494.3	170.9	52.8	(17.8)	(3.5)
Interbank and overnight funds	45.5	139.6	128.1	82.6	181.8	(11.5)	(8.2)
Borrowings from banks and others	64.4	101.8	99.4	35.0	54.4	(2.4)	(2.4)
Bonds	164.7	172.8	163.4	(1.2)	(0.8)	(9.4)	(5.4)
Borrowings from rediscount banks	40.4	87.7	90.8	50.4	124.7	3.1	3.6
Leasing Contracts	8.5	10.1	12.5	4.0	47.9	2.4	23.7
Total interest expense	1,314.2	2,256.9	2,413.4	1,099.3	83.6	156.5	6.9
Net interest income	1,219.3	1,284.4	1,258.4	39.2	3.2	(26.0)	(2.0)

Net Interest Income (NII) in Q3-2023 amounted to COP 1,258.4 billion, increasing 3.2% compared to Q3-2022 and decreasing 2.0% quarterly. Quarterly reduction in NII came from a 6.9% increase in Total Interest Expense, primarily from Interest on TD's and savings accounts deposits.

Total NIM for the quarter was 4.5%, comprised by a 5.4% lending NIM and a -1.0% Investment NIM. Total NIM was 16 basis point lower than the previous quarter due to a 4 basis point decrease in lending NIM and a 94 basis point decrease in investment NIM. These are explained by a 48-basis point increase in the cost of funds, while loan yields increased 40 basis points and investment yields diminished by 51 basis points.

# 2. Impairment loss on financial assets

Net provision expense increased 32.6% vs. Q2-2023 reaching COP 710.7 billion, as a result of higher 90-day PDLs, throughout all segments.

Net Provision Expense to Average Loans (net cost of risk) stood at 2.9% for the quarter.

Net Provisions for Losses on Loans and Other impairments									
	Pro forma Q3-2022** Q2-2023 Q3-2023		02_2023 03_2023 PE 03_2022		∆ Q3- Q2-2	2023 / 2023			
Billions of COP	QJ-2022			Abs.	%	Abs.	%		
Impairment loss on loan portfolio and accounts rec.	410.7	599.4	779.1	368.4	89.7	179.7	30.0		
Impairment loss on other financial assets	(0.1)	1.4	(0.2)	(0.1)	190.1	(1.5)	(112.7)		
Recovery of charged-off assets	(94.2)	(65.0)	(68.2)	26.0	(27.6)	(3.3)	5.0		
Impairment loss on financial assets, net	316.4	535.8	710.7	394.3	124.6	174.9	32.6		

<sup>&</sup>lt;sup>5</sup> Operating expenses include loss in held for sale non-current assets (COP 64 million).

<sup>\*\*</sup> Pro-forma figures are calculated based on reported consolidated figures excluding BHI's contribution. In the Balance Sheet, Banco de Bogotá's investment in BHI was reclassified from Investments in Associates to Discontinued Assets. In the P&L, BHI's contribution to income is reclassified from Equity Method income to Discontinued Operations. Pro-forma ratios for 2022 are calculated based on the pro-forma figures explained above.

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# 3. Fees and Other Operating Income\*\*

Gross fee income for the quarter was COP 492.4 billion, increasing 13.0% and 1.5% in annual and quarterly terms, mainly from banking services and Credit & Debit Card transactions fees.

Net income from commissions and fees totaled COP 372.2 billion, given a 14.8% YoY and 2.6% QoQ increase. In Q3-2023 fee expenses, COP 120.2 billion, are 1.8% lower than the previous quarter.

Other Operating Income<sup>6</sup> totaled COP 129.1 billion in Q3-2023, coming from:

- COP 199.8 billion from Other Income;
- Equity Method & Dividend income which came in at COP 31.1 billion, mainly from Corficolombiana's results;
- A loss of COP 127.2 billion from the effect associated with net funding cost from derivatives and foreign exchange hedges;
- A COP 25.3 billion profit from investments.

The following table provides details on consolidated total fees and other operating income:

Fees	and other operat	ting income	)				
Billions of COP	Pro forma Q3–2022**	Q2-2023	Q3-2023	△ Q3-2023 / PF Q3-2022		∆ Q3-2023 / Q2-2023	
	Q3-2022			Abs.	%	Abs.	%
Fees and other services income							
Trust activities	41.0	51.5	50.9	10.0	24.3	(0.5)	(1.1)
Pension and severance fund management	-	-	-	-	NA	-	NA
Commisions from banking services	194.6	200.6	205.6	11.0	5.6	4.9	2.5
Credit and debit card fees	162.3	198.3	199.9	37.6	23.1	1.6	0.8
Checking fees	3.4	3.3	3.0	(0.5)	(14.0)	(0.3)	(9.5)
Other commisions	-	-	-	-	NA	-	NA
Branch network services	1.1	0.4	0.6	(0.5)	(45.5)	0.1	34.0
Bonded warehouse services	33.5	30.9	32.5	(1.0)	(2.9)	1.6	5.1
Total income from commisions and fees	435.8	485.0	492.4	56.6	13.0	7.4	1.5
Expenses from commisions and fees	111.5	122.3	120.2	8.6	7.7	(2.2)	(1.8)
Total income from commisions and fees, net	324.3	362.6	372.2	47.9	14.8	9.6	2.6
Derivatives and foreign exchange gains (losses), net	(80.9)	(108.6)	(127.2)	(46.3)	57.3	(18.6)	17.1
Foreign exchange gains (losses), net	(740.8)	873.9	189.8	930.5	(125.6)	(684.1)	(78.3)
Net gain or loss on financial derivatives for trading	659.9	(982.6)	(246.5)	(906.4)	(137.4)	736.1	(74.9)
Net gain in hedging	0.0	0.1	(70.4)	(70.5)	(228,280.6)	(70.5)	(75,327.6)
Other operating income							
Net gain/loss on investments	(28.2)	26.8	25.4	53.6	(189.9)	(1.5)	(5.5)
Net gains on sales of investments	(0.0)	21.8	2.4	2.4	(105,830.1)	(19.4)	(88.9)
Income from sales of non-current assets available for sale	1.0	4.4	7.0	6.0	612.2	2.6	57.7
Dividends and Equity Method*	146.2	86.8	31.1	(115.1)	(78.7)	(55.7)	(64.2)
Other income	52.4	126.5	190.4	138.0	263.5	64.0	50.6
Other operating income	171.4	266.4	256.3	85.0	49.6	(10.0)	(3.8)
Total fees and other operating income	414.8	520.4	501.3	86.6	20.9	(19.0)	(3.7)

\*In 2022, pro forma figures reclassified BH's contribution from Equity Method Income to Discontinued Operations.

#### 4. Efficiency

Efficiency ratio, in terms of cost to income was 50.6% in Q3-2023 and the ratio of annualized operating expenses as a percentage of average total assets improved to 2.6%.

<sup>&</sup>lt;sup>6</sup> Includes: Derivatives and foreign Exchange gains (losses), net and Other Operating Income.

<sup>\*\*</sup> Pro-forma figures are calculated based on reported consolidated figures excluding BHI's contribution. In the Balance Sheet, Banco de Bogotá's investment in BHI was reclassified from Investments in Associates to Discontinued Assets. In the P&L, BHI's contribution to income is reclassified from Equity Method income to Discontinued Operations. Pro-forma ratios for 2022 are calculated based on the pro-forma figures explained above.





### 5. Non-controlling interest.

Non-controlling interest reflected in the consolidated statement of income in Banco de Bogotá (COP 6.6 billion) is mainly originated from the minority interest from Fiduciaria Bogotá (5.0%) and Almaviva (4.2%).





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Billions of COP	Pro forma			∆ Q3-20		∆ Q3-20	
	Q3-2022**	Q2-2023	Q3-2023	PF Q3-20		Q2-202	
				Abs.	%	Abs.	%
SSETS				70.0		(00(0)	
Cash and cash equivalents	9,013.6	9,299.0	9,092.8	79.2	0.9	(206.2)	(2
FINANCIAL ASSETS INVESTMENT: Financial assets held for trading:							
Fixed income investments	957.0	507.1	466.6	(400.4)	(51.0)	(40.5)	(8
				(490.4)	(51.2)	(40.5)	
Equity investments	860.2	1,204.4	1,441.8	581.6	67.6	237.4	10
Derivatives instruments	1,032.8	592.1	454.2	(578.6)	(56.0)	(137.9)	(2
Total financial assets held for trading	2,850.0	2,303.6	2,362.6	(487.4)	(17.1)	59.1	:
Financial assets available for sale:	0.075.4	40 407 4	44.070 5	10075	47.4	4.075.4	
Fixed income investments	9,935.1	10,197.4	11,232.5	1,297.5	13.1	1,035.1	
Equity investments	299.2	308.2	321.3	22.1	7.4	13.1	
Total financial assets available for sale	10,234.3	10,505.6	11,553.8	1,319.6	12.9	1,048.2	10
Held-to-maturity investments	3,418.1	3,503.8	3,546.2	128.1	3.7	42.4	
Investments Provision	(10.2)	(10.1)	(8.5)	1.7	(16.9)	1.7	(16
Total financial assets held for investment	16,492.2	16,302.9	17,454.2	962.0	5.8	1,151.3	
Loans & leases operations and receivables portfolio:							
Commercial loans and leases and Other Receivables	60,406.6	63,528.3	64,640.2	4,233.5	7.0	1,111.9	
Consumer loans and leases	20,807.4	22,378.9	23,214.0	2,406.6	11.6	835.1	
Mortgages and housing leases	10,757.0	11,552.2	11,871.1	1,114.2	10.4	318.9	
Microcredit loans and leases	262.3	266.5	270.2	7.9	3.0	3.8	
Total loans & leases operations	92,233.3	97,725.8	99,995.5	7,762.2	8.4	2,269.7	
Interbank & overnight funds and others	322.2	424.8	311.0	(11.2)	(3.5)	(113.9)	(2
Total loans & leases operations and receivables portfolio	92,555.5	98,150.7	100,306.5	7,751.0	8.4	2,155.8	
Allowance for loans & leases operations and receivables portf.	(5,153.8)	(5,410.6)	(5,580.5)	(426.7)	8.3	(169.9)	
Allowance for Comercial loans & leases operations	(3,743.3)	(3,459.9)	(3,432.7)	310.7	(8.3)	27.3	(
Allowance for Mortage Joans & Jeases operations				(31.1)	(0.3)	(20.4)	
	(180.4)	(191.1)	(211.5)				
Allowance for Consume loans & leases operations	(1,182.8)	(1,715.9)	(1,887.5)	(704.7)	59.6	(171.6)	
Allowance for Microcredit loans & leases operations	(47.3)	(43.7)	(48.9)	(1.6)	3.4	(5.2)	
Total loans and leases portfolio at amortized cost	87,401.6	92,740.0	94,726.0	7,324.3	8.4	1,985.9	
Other accounts receivable	2,870.9	3,333.2	3,193.7	322.9	11.2	(139.4)	(
Hedging Derivatives	16.7	51.9	31.4	14.7	87.6	(20.5)	(3
Non-current assets held for sale	105.2	65.0	83.2	(22.0)	(20.9)	18.2	
Investment in associates and joint ventures	8,651.5	8,921.0	8,893.6	242.1	2.8	(27.4)	(
Tangible assets	1,856.8	1,719.4	1,645.9	(210.9)	(11.4)	(73.5)	(
Intangible assets	1,354.0	1,431.8	1,469.1	115.2	8.5	37.3	
Income tax assets	1,935.8	2,089.3	1,840.1	(95.6)	(4.9)	(249.2)	(
Otherassets	230.4	167.6	158.4	(72.1)	(31.3)	(9.2)	(
Discontinued assets <sup>V</sup>	4,211.8	-	-	-	· -	-	
otal Assets	134,140.6	136,121.1	138,588.5	4,448.0	3.3	2.467.4	
IABILITIES		100,12111	,	1, 11010	010	2,10711	
Financial liabilities at fair value	796.2	856.2	509.1	(287.1)	(36.1)	(347.0)	(4
					· ·		(4
Deposits from clients at amortized cost	83,585.0	90,336.7	91,237.6	7,652.5	9.2	900.8	
Checking accounts	15,918.4	14,532.6	14,383.3	(1,535.1)	(9.6)	(149.2)	
Time deposits	37,688.6	44,915.4	46,435.4	8,746.8	23.2	1,520.0	
Saving deposits	29,541.3	30,625.9	30,193.3	651.9	2.2	(432.7)	
	436.7	262.8	225.6	(211.1)	(48.3)	(37.3)	(
Other deposits						2,087.6	
Borrowings	30,922.9	25,878.0	27,965.5	(2,957.3)	(9.6)		
Borrowings Interbank borrowings and overnight funds	<b>30,922.9</b> 2,581.3	<b>25,878.0</b> 2,385.3	<b>27,965.5</b> 4,374.2	1,792.9	69.5	1,988.9	-
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others	<b>30,922.9</b> 2,581.3 13,326.4	<b>25,878.0</b> 2,385.3 10,280.3	<b>27,965.5</b> 4,374.2 10,390.2	1,792.9 (2,936.3)	69.5 (22.0)	1,988.9 109.8	
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds	<b>30,922.9</b> 2,581.3 13,326.4 12,320.5	<b>25,878.0</b> 2,385.3 10,280.3 10,013.2	<b>27,965.5</b> 4,374.2 10,390.2 9,616.3	1,792.9 (2,936.3) (2,704.2)	69.5 (22.0) (21.9)	1,988.9 109.8 (396.9)	
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities	<b>30,922.9</b> 2,581.3 13,326.4 12,320.5 2,127.3	<b>25,878.0</b> 2,385.3 10,280.3 10,013.2 2,527.1	<b>27,965.5</b> 4,374.2 10,390.2 9,616.3 2,852.8	1,792.9 (2,936.3) (2,704.2) 725.5	69.5 (22.0) (21.9) 34.1	1,988.9 109.8 (396.9) 325.7	
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities	<b>30,922.9</b> 2,581.3 13,326.4 12,320.5 2,127.3 567.3	<b>25,878.0</b> 2,385.3 10,280.3 10,013.2 2,527.1 672.0	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0	1,792.9 (2,936.3) (2,704.2) 725.5 164.7	69.5 (22.0) (21.9) 34.1 29.0	1,988.9 109.8 (396.9) 325.7 60.0	
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost	<b>30,922.9</b> 2,581.3 13,326.4 12,320.5 2,127.3 567.3 <b>114,507.9</b>	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 116,214.7	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b>	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b>	1,988.9 109.8 (396.9) 325.7 <u>60.0</u> <b>2,988.4</b>	
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost Hedging derivatives	30,922.9 2,581.3 13,326.4 12,320.5 2,127.3 567.3 114,507.9 1.5	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 116,214.7 1.5	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost Hedging derivatives Provisions	<b>30,922.9</b> 2,581.3 13,326.4 12,320.5 2,127.3 567.3 <b>114,507.9</b> 1.5 31.9	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 116,214.7 1.5 35.2	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7)	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost Hedging derivatives Provisions Income tax liabilities	30,922.9 2,581.3 13,326.4 12,520.5 2,127.3 567.3 114,507.9 1.5 31.9 74.1	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 116,214.7 1.5 35.2 84.7	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6 95.5	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7 21.4	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3 28.9	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7) 10.7	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost Hedging derivatives Provisions Income tax liabilities Employee benefits	30,922.9 2,581.3 13,326.4 12,320.5 2,127.3 567.3 114,507.9 114,507.9 31.9 74.1 270.2	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 116,214.7 1.5 35.2 84.7 243.7	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6 95.5 296.1	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7 21.4 25.9	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3 28.9 9.6	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7) 10.7 52.4	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost Hedging derivatives Provisions Income tax liabilities Employee benefits Other liabilities	30,922.9 2,581.3 13,326.4 12,320.5 2,127.3 567.3 114,507.9 1.5 31.9 74.1 270.2 2,116.6	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 116,214.7 1.5 35.2 84.7 243.7 3,095.4	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6 95.5 296.1 2,769.5	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7 21.4 25.9 652.9	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3 28.9 9.6 30.8	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7) 10.7 52.4 (325.8)	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost Hedging derivatives Provisions Income tax liabilities Employee benefits Other liabilities otal Liabilities	30,922.9 2,581.3 13,326.4 12,320.5 2,127.3 567.3 114,507.9 114,507.9 31.9 74.1 270.2	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 116,214.7 1.5 35.2 84.7 243.7	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6 95.5 296.1	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7 21.4 25.9	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3 28.9 9.6	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7) 10.7 52.4	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost Hedging derivatives Provisions Income tax liabilities Employee benefits Other liabilities HAREHOLDER'S EQUITY	30,922.9 2,581.3 13,326.4 12,320.5 2,127.3 567.3 114,507.9 1.5 31.9 74.1 270.2 2,116.6 117,798.4	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 116,214.7 1.5 35.2 84.7 243.7 3,095.4 120,531.4	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6 95.5 296.1 2,769.5 123,016.5	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7 21.4 25.9 652.9 <b>5,218.1</b>	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3 28.9 9.6 30.8 4.4	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7) 10.7 52.4 (325.8) <b>2,485.2</b>	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities a amortized cost Hedging derivatives Provisions Income tax liabilities Employee benefits Other liabilities Dthat liabilities HAREHOLDER'S EQUITY Equity attributable to shareholders	30,922.9 2,581.3 13,326.4 12,320.5 2,127.3 567.3 114,507.9 1.5 31.9 74.1 270.2 2,116.6 117,798.4	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 <b>116,214.7</b> 1.5 35.2 84.7 243.7 3,095.4 <b>120,531.4</b>	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6 95.5 296.1 2,769.5 123,016.5	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7 21.4 25.9 652.9 <b>5,218.1</b> (782.6)	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3 28.9 9.6 30.8 <b>4.4</b> (4.8)	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7) 10.7 52.4 (325.8) <b>2,485.2</b> (24.0)	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities a amortized cost Hedging derivatives Provisions Income tax liabilities Employee benefits Other liabilities Dthar liabilities HAREHOLDER'S EQUITY Equity attributable to shareholders Non-controlling interests	30,922.9 2,581.3 13,326.4 12,320.5 2,127.3 567.3 114,507.9 114,507.9 114,507.9 114,507.9 2,127.0 2,116.6 117,798.4 16,298.3 43.8	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 <b>116,214.7</b> 1.5 35.2 84.7 243.7 3,095.4 <b>120,531.4</b> 15,539.7 50.0	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6 95.5 296.1 2,769.5 123,016.5 15,515.8 56.2	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7 21.4 25.9 652.9 <b>5,218.1</b> (782.6) 12.5	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3 28.9 9.6 30.8 <b>4.4</b> (4.8) 28.4	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7) 10.7 52.4 (325.8) <b>2,485.2</b> (24.0) 6.2	7,3
Borrowings Interbank borrowings and overnight funds Borrowing from banks and others Bonds Borrowings from developments entities Leasing Liabilities Total liabilities at amortized cost Hedging derivatives Provisions Income tax liabilities Employee benefits Other liabilities HAREHOLDER'S EQUITY	30,922.9 2,581.3 13,326.4 12,320.5 2,127.3 567.3 114,507.9 1.5 31.9 74.1 270.2 2,116.6 117,798.4	25,878.0 2,385.3 10,280.3 10,013.2 2,527.1 672.0 <b>116,214.7</b> 1.5 35.2 84.7 243.7 3,095.4 <b>120,531.4</b>	27,965.5 4,374.2 10,390.2 9,616.3 2,852.8 732.0 119,203.1 109.6 33.6 95.5 296.1 2,769.5 123,016.5	1,792.9 (2,936.3) (2,704.2) 725.5 164.7 <b>4,695.2</b> 108.1 1.7 21.4 25.9 652.9 <b>5,218.1</b> (782.6)	69.5 (22.0) (21.9) 34.1 29.0 <b>4.1</b> 7,145.6 5.3 28.9 9.6 30.8 <b>4.4</b> (4.8)	1,988.9 109.8 (396.9) 325.7 60.0 <b>2,988.4</b> 108.1 (1.7) 10.7 52.4 (325.8) <b>2,485.2</b> (24.0)	7,3





	<b>D</b> - <b>f</b> -			∆ Q3-	2023 /	∆ Q3-20	023 /
	Pro forma	Q2-2023	Q3-2023	PF Q3-		Q2-20	
Billions of COP	Q3-2022**			Abs.	%	Abs.	%
nterest income:							
Loan portfolio interest	2,384.6	3,355.2	3,463.0	1,078.4	45.2	107.8	;
Interests on fixed income investments at amortized cost	148.9	186.2	208.9	60.0	40.3	22.7	1
Fotal interest income	2,533.4	3,541.4	3,671.8	1,138.4	44.9	130.5	
nterest expense:				.,			
Checking accounts	34.3	68.7	34.4	0.1	0.4	(34.3)	(4
Time deposits	532.3	1,200.6	1,277.8	745.6	140.1	77.2	``
Saving deposits	424.2	475.5	606.9	182.7	43.1	131.4	2
Total interest expenses on deposits	990.8	1,744.9	1,919.1	928.4	93.7	174.2	1
Borrowings	323.4	512.0	494.3	170.9	52.8	(17.8)	(
Interbank and overnight funds	45.5	139.6	128.1	82.6	181.8	(11.5)	Ì
Borrowings from banks and others	64.4	101.8	99.4	35.0	54.4	(2.4)	(
Bonds	164.7	172.8	163.4	(1.2)	(0.8)	(9.4)	Č
Borrowings from developments entities	40.4	87.7	90.8	50.4	124.7	3.1	```
Leasing Contracts	8.5	10.1	12.5	4.0	47.9	2.4	2
Total interest expense	1,314.2	2,256.9	2,413.4	1,099.3	83.6	156.5	
Net interest income	1,219.3	1,284,4	1.258.4	39.2	3.2	(26.0)	(
rovisions for losses on loans and other impairments	.,	.,				()	
Impairment for loan portfolio and accounts receivable	410.7	599.4	779.1	368.4	89.7	179.7	3
Expenses for allowance for investments	(0.1)	1.4	(0.2)	(0.1)	190.1	(1.5)	(1
Recovery of charged-off assets	(94.2)	(65.0)	(68.2)	26.0	(27.6)	(3.3)	<b>V</b>
mpairment loss on financial assets, net	316.4	535.8	710.7	394.3	124.6	174.9	3
Net interest income after impairment loss on financial as		748.6	547.7	(355.1)	(39.3)	(200.9)	(2
ees and Other Services Income							
Trust activities	41.0	51.5	50.9	10.0	24.3	(0.5)	
Commisions from banking services	194.6	200.6	205.6	11.0	5.6	4.9	
Credit and debit card fees	162.3	198.3	199.9	37.6	23.1	1.6	
Checking fees	3.4	3.3	3.0	(0.5)	(14.0)	(0.3)	
Branch network services	1.1	0.4	0.6	(0.5)	(45.5)	0.1	3
Bonded warehouse services	33.5	30.9	32.5	(1.0)	(2.9)	1.6	
fotal Income from commisions and fees	435.8	485.0	492.4	56.6	13.0	7.4	
Expenses from commisions and fees	111.5	122.3	120.2	8.6	7.7	(2.2)	
fotal income from commisions and fees, net	324.3	362.6	372.2	47.9	14.8	9.6	
Other Operating Income							
Derivatives and foreign exchange gains (losses), net	(80.9)	(108.6)	(127.2)	(46.3)	57.3	(18.6)	
Net gain/loss on investments	(28.2)	26.8	25.4	53.6	(189.9)	(1.5)	
Net gains on sales of investments	(0.0)	21.8	2.4	2.4	(105,830.1)	(19.4)	(8
Income from sales of non-current assets available for sale	<b>1</b> .0	4.4	7.0	6.0	612.2	2.6	Ì
Equity method <sup>1</sup>	144.7	84.8	29.7	(115.0)	(79.5)	(55.2)	(6
Dividends	1.5	2.0	1.4	(0.1)	(5.6)	(0.5)	(:
Other income	52.4	126.5	190.4	138.0	263.5	64.0	5
Total Other Operating Income	90.5	157.7	129.1	38.6	42.7	(28.6)	(*
Dther expenses	7010	10711	12711	00.0		(20.0)	
Losses from sales of non-current assets available for sale	0.1	0.2	0.1	(0.1)	(56.3)	(0.2)	(7
Personnel expenses	328.9	331.7	328.5	(0.4)	(0.1)	(3.2)	()
Administrative expenses	402.6	472.2	461.5	58.9	14.6	(10.7)	
Losses on other assets	7.8	0.2	0.3	(7.5)	(96.1)	0.1	ç
Depreciation and amortization	75.6	75.0	69.3	(6.3)	(8.4)	(5.7)	,
Other operating expenses	13.5	34.6	31.5	18.1	134.2	(3.1)	
fotal other expenses	828.5	913.9	891.1	62.6	7.6	(22.8)	(
ncome before tax expense	489.1	355.1	157.9	(331.2)	(67.7)	(197.2)	(5
Income tax expense	97.1	74.0	5.0	(92.2)	(94.9)	(69.0)	(9
ncome from continued operations	391.9	281.1	152.9	(239.0)	(61.0)	(128.2)	(4
	44.1	201.1	102.9	(44.1)	(100.0)	(120.2)	4
ncome from discontinued operations <sup>2</sup>					. ,	(2.8)	-
Non controlling interest	(0.7)	(3.8)	(6.6)	(5.9)	906.6	(28)	7

2/Discontinued operations reflect performed corporate transactions (BH's spin-off & tender offer) accomplished on March 25th and December 14th, 2022 and equity method.